

# Shark Tank Proposal Template

**Anthony Dunne, Fiona Raby**

*Business and Professional Communication* Curtis Newbold, Jessie Lynn Richards, 2025-01-07 Business and Professional Communication: A Human-Centered Approach, First Edition prepares students to succeed in today's workplace defined by changing technology, a diversifying workforce, and an increase in remote and hybrid work. Authors Curtis Newbold and Jessie Lynn Richards help students see that business communication is more than just a series of documents, meetings, and presentations - it's a human-centered process that requires a holistic understanding of communication across modes and contexts. With accessibility and inclusion leading the way, Business and Professional Communication encourages students to be more conscientious, purposeful, and ethical in the way they communicate at work and beyond.

*The Economics of Therapy* Daniel Thomas, Vicky Abad, 2017-04-21 When you think of arts therapy, you don't often associate the practice with profit; however, ethical economic models are essential in allowing clients the most access to arts therapy services. Art therapists don't generally have formal training in economics, which can be challenging when developing their professional services. This book offers the fundamentals of micro and macro economics that apply to creating a sustainable and ethical business model that supports the development of the arts therapies profession worldwide. Through economic theory and international case studies, the authors consider the business side of therapeutic arts service with recommendations for developing an ethical and sustainable practice. With key insights and informative examples, this book will serve as a guide for small business owners looking to develop their arts therapy practice.

*The Art of Startup Fundraising* Alejandro Cremades, 2016-04-11 Startup money is moving online, and this guide shows you how it works. The Art of Startup Fundraising takes a fresh look at raising money for startups, with a focus on the changing face of startup finance. New regulations are making the old go-to advice less relevant, as startup money is increasingly moving online. These new waters are all but uncharted—and founders need an accessible guide. This book helps you navigate the online world of startup fundraising with easy-to-follow explanations and expert perspective on the new digital world of finance. You'll find tips and tricks on raising money and investing in startups from early stage to growth stage, and develop a clear strategy based on the new realities surrounding today's startup landscape. The finance world is in a massive state of flux. Changes are occurring at an increasing pace in all sectors, but few more intensely than the startup sphere. When the paradigm changes, your processes must change with it. This book shows you how startup funding works,

with expert coaching toward the new rules on the field. Learn how the JOBS Act impacts the fundraising model Gain insight on startups from early stage to growth stage Find the money you need to get your venture going Craft your pitch and optimize the strategy Build momentum Identify the right investors Avoid the common mistakes Don't rely on the how we did it tales from superstar startups, as these stories are unique and applied to exceptional scenarios. The game has changed, and playing by the old rules only gets you left behind. Whether you're founding a startup or looking to invest, *The Art of Startup Fundraising* provides the up-to-the-minute guidance you need.

*Rigor by Design, Not Chance* Karin Hess, 2023-01-18 A practical and systematic approach to deepening student engagement, promoting a growth mindset, and building a classroom culture that truly supports thinking and learning. Every student deserves access to deep and rigorous learning. Still, some persistent myths about rigor can get in the way—such as the belief that it means more or harder work for everyone, rather than challenging and advancing students' thinking. So how can teachers get more clarity on rigor and foster more meaningful learning in their classrooms In *Rigor by Design, Not Chance*, veteran educator Karin Hess offers not only a clear vision of what makes learning deep and rigorous but also a systematic and equitable approach for engaging students of all ages in rich learning tasks. To that end, she outlines five essential teacher moves that foster thinking and learning: 1. Ask a series of probing questions of increasing complexity. 2. Build schemas in each content area. 3. Consider ways to strategically scaffold learning. 4. Design complex tasks that emphasize transfer and evidence-based solutions. 5. Engage students in metacognition and reflection throughout the learning process. From there, Hess details how to create an actionable assessment cycle that will drive learning forward in any classroom. This book offers a treasure trove of strategies, student look-for behaviors, and templates to guide teachers in their work as well as an array of rich performance-based assessments to engage and challenge students. School leaders and instructional coaches can also benefit from the variety of teacher-friendly supports to foster rigorous learning in their schools. Ultimately, *Rigor by Design, Not Chance* helps educators empower students to take greater ownership of their own learning.

*Teaching History Creatively* Hilary Cooper, 2016-11-10 The fully updated second edition of *Teaching History Creatively* introduces teachers to the wealth of available approaches to historical enquiry, ensuring creative, effective learning. This book clearly sets out the processes of historical enquiry, demonstrating how these are integrally linked with key criteria of creativity and helps readers to employ those features of creativity in the classroom. Underpinned by theory and research, it offers informed and practical support and is illustrated throughout with examples of children's work. Key themes addressed include: investigating sources using archives in your own research project becoming historical agents and history detectives drama for exploring events myths and legends communicating historical understanding creatively. With brand new chapters from the Stone Ages to the Iron Age, using prehistoric sources; The withdrawal of the Romans and the conquest and

settlement of Britain by the Anglo-Saxons, in addition to many new case studies, this exciting edition puts an emphasis on accessible, recent research, new evidence and interpretations and encourages the creative dynamism of the study of history. Teaching History Creatively provides vivid and rich examples of the creative use of sources, of approaches to understanding chronology and concepts of time and of strategies to create interpretations. It is an essential purchase for any teacher or educator who wishes to embed creative approaches to teaching history in their classroom.

**The 3-Minute Rule** Brant Pinvidic,2019-10-29 Want to deliver a pitch or presentation that grabs your audience's ever-shrinking attention span? Ditch the colorful slides and catchy language. And follow one simple rule: Convey only what needs to be said, clearly and concisely, in three minutes or less. That's the 3-Minute Rule. Hollywood producer and pitch master Brant Pinvidic has sold more than three hundred TV shows and movies, run a TV network, and helmed one of the largest production companies in the world with smash hits like The Biggest Loser and Bar Rescue. In his nearly twenty years of experience, he's developed a simple, straightforward system that's helped hundreds—from Fortune 100 CEOs to PTA presidents—use top-level Hollywood storytelling techniques to simplify their messages and say less to get more. Pinvidic proves that anyone can deliver a great pitch, for any idea, in any situation, so your audience not only remembers your message but can pass it on to their friends and colleagues. You'll see how his methods work in a wide range of situations—from presenting investment opportunities in a biotech startup to pitching sponsorship deals for major sports stadiums, and more. Now it's your turn. The 3-Minute Rule will equip you with an easy, foolproof method to boil down any idea to its essential elements and structure it for maximum impact. Simplify. Say less. Get More.

**SPIN® -Selling** Neil Rackham,2020-04-28 True or false? In selling high-value products or services: 'closing' increases your chance of success; it is essential to describe the benefits of your product or service to the customer; objection handling is an important skill; open questions are more effective than closed questions. All false, says this provocative book. Neil Rackham and his team studied more than 35,000 sales calls made by 10,000 sales people in 23 countries over 12 years. Their findings revealed that many of the methods developed for selling low-value goods just don't work for major sales. Rackham went on to introduce his SPIN-Selling method. SPIN describes the whole selling process: Situation questions Problem questions Implication questions Need-payoff questions SPIN-Selling provides you with a set of simple and practical techniques which have been tried in many of today's leading companies with dramatic improvements to their sales performance.

**Flip the Script** Oren Klaff,2019-08-13 THE BESTSELLING AUTHOR OF PITCH ANYTHING IS BACK TO FLIP YOUR ENTIRE APPROACH TO PERSUASION. Is there anything worse than a high-pressure salesperson pushing you to say yes (then sign on the dotted line) before you're ready? If there's one lesson Oren Klaff has learned over decades of pitching, presenting, and closing long-shot, high-stakes deals, it's that people are sick of being marketed and sold to. Most of all, they

hate being told what to think. The more you push them, the more they resist. What people love, however, is coming up with a great idea on their own, even if it's the idea you were guiding them to have all along. Often, the only way to get someone to sign is to make them feel like they're smarter than you. That's why Oren is throwing out the old playbook on persuasion. Instead, he'll show you a new approach that works on this simple insight: Everyone trusts their own ideas. If, rather than pushing your idea on your buyer, you can guide them to discover it on their own, they'll believe it, trust it, and get excited about it. Then they'll buy in and feel good about the chance to work with you. That might sound easier said than done, but Oren has taught thousands of people how to do it with a series of simple steps that anyone can follow in any situation. And as you'll see in this book, Oren has been in a lot of different situations. He'll show you how he got a billionaire to take him seriously, how he got a venture capital firm to cough up capital, and how he made a skeptical Swiss banker see him as an expert in banking. He'll even show you how to become so compelling that buyers are even more attracted to you than to your product. These days, it's not enough to make a great pitch. To get attention, create trust, and close the deal, you need to flip the script.

**Media Innovation and Entrepreneurship** Michelle Ferrier, Dr Elizabeth Mays, Ph.D., 2017-10-24 Media Innovation & Entrepreneurship is an open, collaboratively written and edited volume designed to fill the needs of a growing number of journalism and mass communications programs in the U.S. that are teaching media entrepreneurship, media innovation, and the business of journalism to undergraduate and graduate students.

**The Chinese Navy**, 2012

Free Time Jenny Blake, 2022-03 Blake discusses ways to simplify and streamline your business to cut out bottlenecks and focus on what matters.

*Entrepreneurship* Michael Laverty, Chris Littel, 2020-01-16 This textbook is intended for use in introductory Entrepreneurship classes at the undergraduate level. Due to the wide range of audiences and course approaches, the book is designed to be as flexible as possible. Theoretical and practical aspects are presented in a balanced manner, and specific components such as the business plan are provided in multiple formats. Entrepreneurship aims to drive students toward active participation in entrepreneurial roles, and exposes them to a wide range of companies and scenarios.

**Speculative Everything** Anthony Dunne, Fiona Raby, 2013-12-06 How to use design as a tool to create not only things but ideas, to speculate about possible futures. Today designers often focus on making technology easy to use, sexy, and consumable. In *Speculative Everything*, Anthony Dunne and Fiona Raby propose a kind of design that is used as a tool to create not only things but ideas. For them, design is a means of speculating about how things could be—to imagine possible futures. This is not the usual sort of predicting or forecasting, spotting trends and extrapolating; these kinds of predictions have been proven wrong, again and again. Instead, Dunne and Raby pose “what if” questions that are intended to open

debate and discussion about the kind of future people want (and do not want). Speculative Everything offers a tour through an emerging cultural landscape of design ideas, ideals, and approaches. Dunne and Raby cite examples from their own design and teaching and from other projects from fine art, design, architecture, cinema, and photography. They also draw on futurology, political theory, the philosophy of technology, and literary fiction. They show us, for example, ideas for a solar kitchen restaurant; a flypaper robotic clock; a menstruation machine; a cloud-seeding truck; a phantom-limb sensation recorder; and devices for food foraging that use the tools of synthetic biology. Dunne and Raby contend that if we speculate more—about everything—reality will become more malleable. The ideas freed by speculative design increase the odds of achieving desirable futures.

The Art of the Start Guy Kawasaki,2004 A new product, a new service, a new company, a new division, a new anything - where there's a will, Kawasaki shows the way with his essential steps to launching one's dreams.

*Profitable Podcasting* Stephen Woessner,2017-09-14 Did you know there's a much better tool for spreading influence and generating revenue--one with far less competition? Podcasting offers rich opportunities, especially if you get in early and do it right. Author and CEO Stephen Woessner wants to share with you the secrets he learned in podcasting while building a \$2 million venture from scratch. Profitable Podcasting lays out the precise formula Woessner has learned from experience to be necessary for creating, launching, marketing, and monetizing podcasts in any industry. Packed with priceless production help, software recommendations, web and social strategies, schedules, checklists, and examples, this indispensable guide explains exactly how to: Choose the ideal format for the type of show you are producing Get the best guests Create intriguing interview questions Record and edit like a pro Maximize buzz for the launch Secure generous sponsorship Achieve top rankings fast Don't let the tech side of this incredible marketing and sales outlet scare you away from the lucrative awards that await you once you conquer the short learning curve. With Profitable Podcasting navigating you through every step, you will reach the payoff quickly and painlessly.

*PR for Anyone* Christina Daves,2014-06 DIY-PR At Its Best! Get Noticed! If you don't have the budget to generate publicity, Christina Daves---founder of PR for Anyone and successful entrepreneur---provides expert advice on how she appeared in over 50 media outlets in one year including: The Steve Harvey Show, Dr. Oz, NBC, FOX, CBS, Parenting Magazine, Washington Post and more. Learn how to brand your business so your message is consistent, get FREE media exposure, share your message with journalists---efficiently and timely, find the media to get results, and so much more!

**Publish. Promote. Profit.** Kosberg,2018-07-31 In 2008, Rob Kosberg faced the biggest business test of his life. Like many others he had to start over after the financial crisis and build a business in the worst economy of our generation. He did this with his own bestselling book and has gone on to help thousands of other authors to replicate his success. In Publish. Promote. Profit. he tells you exactly how they are doing it. How some clients are earning over \$100,000 per month with their

books, getting booked on massive stages, getting press and media on demand and becoming the hunted in their industries. Publish. Promote. Profit. explains the current self-publishing environment and covers the ins and outs of what it means to be an author, expert and thought leader in your field. Far beyond how to self publish or book marketing Publish. Promote. Profit. explains how to create compelling content quickly and become a true bestselling author even if you have no list, no following and no platform. It contains many real life examples and case studies of the successful systems his authors are using to attract an endless flow of leads, clients, speaking opportunities and media. Praise for Rob Kosberg and Publish. Promote. Profit. I first met Rob and Best Seller Publishing 3 years ago when I was looking for a publisher and marketing expert for my book anthology series, Put a Shark in your Tank. Rob became a friend, trusted adviser and later a partner with me on our new book series. The strategies and tactics Rob teaches in this book are truly cutting edge and what's working right now with him and his clients, including me. Rob outlines the strategies necessary to not just have great content but to get your content into the hands of your ideal client and build yourself a platform and legacy with it. In this book Rob shows you how to go from hunting for clients to being The Hunted. I am thrilled to see this content get into the hands of those with a message that the world needs to hear. As I was once told I now tell you. It's time to leave the shadows and make an impact with your message. Here's to building your legacy. - KEVIN HARRINGTON Inventor of the Infomercial and original Shark on ABC's Shark Tank Rob has a system that works, he takes a personal interest in his authors and to me it is a one stop shop that was a savings of time, energy and money and also helped move this project forward in a very efficient way. My thanks go out to Rob and BSP because they did help make my book a BEST SELLER. - DELANO LEWIS Former U.S. Ambassador to South Africa, Best Selling Author of It All Begins With Self Section One: Publish S'mores Anyone? (Laying the Foundation of a great book) Lions, Tigers, and Bears? No-Titles, Subtitles, and Contents: Now That's Scary The Problem with Writing Is the Writing Section Two: Promote Rocket Man (or Woman) Book Launch Success The 800-Pound Gorilla Launch Party - How to Launch Your Book to Success Section Three: Profit Fiesta (Birthday) Time - How To Really Make A Profit With Your Book Options, Options, and More Options - Examples of Clients Successes The Power of Speaking - How To Use Your Book To Get Speaking Engagements Media Fame, Shall We? - How To Use Your Book To Get Media The Lifeblood of Business - Generate Leads With Your Book

*Would I Lie to the Duke* Eva Leigh, 2020-07-28 When an ambitious entrepreneur pretends to be a lady of means, she catches the eye—and heart—of a duke... Jessica McGale's family business desperately needs investors and she's determined to succeed at any cost. But she knows London's elite will never look twice at a humble farm girl like herself. Posing as "Lady Whitfield," however, places her in the orbit of wealthy, powerful people—most notably the Duke of Rotherby. His influence and support could save her company, but Jess never expected the effect he'd have on her. Society thinks Noel is a notorious, carefree duke who dabbles in investments, but there's a side to him that only his closest friends see. When he crosses paths

with Lady Whitfield at a business bazaar, his world tilts on its axis. She's brilliant and compelling, and brings him to his knees like no woman has before. Trust is difficult for Noel, but Jess makes him believe anything is possible. . . As time ticks down on her Cinderella scheme, the thought of achieving her goal at Noel's expense breaks Jess's heart. He doesn't just want her now, he wants her forever. But will her secret end their future before it begins? Meet the Union of the Rakes—Eva Leigh's latest Regency romance series inspired by the Breakfast Club and other classic 80s films!

501 Writing Prompts LearningExpress (Organization),2018 This eBook features 501 sample writing prompts that are designed to help you improve your writing and gain the necessary writing skills needed to ace essay exams. Build your essay-writing confidence fast with 501 Writing Prompts! --

**When China Rules the World** Martin Jacques,2009-11-12 Greatly revised and expanded, with a new afterword, this update to Martin Jacques's global bestseller is an essential guide to understanding a world increasingly shaped by Chinese power Soon, China will rule the world. But in doing so, it will not become more Western. Since the first publication of When China Rules the World, the landscape of world power has shifted dramatically. In the three years since the first edition was published, When China Rules the World has proved to be a remarkably prescient book, transforming the nature of the debate on China. Now, in this greatly expanded and fully updated edition, boasting nearly 300 pages of new material, and backed up by the latest statistical data, Martin Jacques renews his assault on conventional thinking about China's ascendancy, showing how its impact will be as much political and cultural as economic, changing the world as we know it. First published in 2009 to widespread critical acclaim - and controversy - When China Rules the World: The End of the Western World and the Birth of a New Global Order has sold a quarter of a million copies, been translated into eleven languages, nominated for two major literary awards, and is the subject of an immensely popular TED talk.

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