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Building a Second Brain Tiago Forte,2022-06-14 Building a second brain is getting things done for the digital age. It's a ... productivity method for consuming, synthesizing, and remembering the vast amount of information we take in, allowing us to become more effective and creative and harness the unprecedented amount of technology we have at our disposal--

Managing Product Innovation In The Process Industries: From Customer Understanding To Product Launch -Uncover The Intrinsic Nature Of Developing Non-assembled Products Thomas Lager, 2024-04-29 This book puts management of product innovation in a corporate strategic perspective and argues that a company's competitive position is strongly related to an underlying unique and continually renewed product innovation work process, which drives innovation and delivery of new or improved products in the marketplace. The book will take the reader through a systematic examination of the necessary consecutive steps for companies' successful development of non-assembled products in the cluster of process industries. For readers in search of a seamless, easy-to-use, effective formal product innovation work process, from customer understanding to product launch, this book provides a guiding framework and 'hands-on' advice for work process design. A novel five-phase structural process model of the product innovation work process is initially introduced in order to orchestrate a more dynamic interaction between product and process innovation and the integration of sustainability and product eco-design in product design. The reader will learn first about the importance of aligning new product ideas with the corporate business model and product innovation strategy during the contextualization phase and then how to transform product ideas into well-defined complementary product and process concepts. In the movement of product ideas from the conceptualization phase to industrialization, the use of pilot-planting and production trials for scaleup of product and process concepts is further explored. To secure a design for processability, a novel industrialization subprocess is introduced, and the integration of complementary development of product and service offerings is further examined. The deployment of application development throughout and after product launch is highlighted for an enhancement of product commercialization and a reduction of 'time to break even' for new products.

Product Management in Practice Matt LeMay,2017-11-08 Product management has become a critical connective role for modern organizations, from small technology startups to global corporate enterprises. And yet the day-to-day work of product management remains largely misunderstood. In theory, product management is about building products that people

love. The real-world practice of product management is often about difficult conversations, practical compromises, and hardwon incremental gains. In this book, author Matt LeMay focuses on the CORE connective skills— communication, organization, research, execution—that can build a successful product management practice across industries, organizations, teams, andtoolsets. For current and aspiring product managers, this book explores:? On-the-ground tactics for facilitating collaboration and communication? How to talk to users and work with executives? The importance of setting clear and actionable goals? Using roadmaps to connect and align your team? A values-first approach to implementing Agile practices? Common behavioral traps that turn good product managers bad

Sprint Jake Knapp, John Zeratsky, Braden Kowitz, 2016-03-08 From inside Google Ventures, a unique five-day process for solving tough problems, proven at thousands of companies in mobile, e-commerce, healthcare, finance, and more. Entrepreneurs and leaders face big questions every day: What's the most important place to focus your effort, and how do you start? What will your idea look like in real life? How many meetings and discussions does it take before you can be sure you have the right solution? Now there's a surefire way to answer these important questions: the Design Sprint, created at Google by Jake Knapp. This method is like fast-forwarding into the future, so you can see how customers react before you invest all the time and expense of creating your new product, service, or campaign. In a Design Sprint, you take a small team, clear your schedules for a week, and rapidly progress from problem, to prototype, to tested solution using the step-by-step five-day process in this book. A practical guide to answering critical business questions, Sprint is a book for teams of any size, from small startups to Fortune 100s, from teachers to nonprofits. It can replace the old office defaults with a smarter, more respectful, and more effective way of solving problems that brings out the best contributions of everyone on the team—and helps you spend your time on work that really matters.

MEMS Product Engineering Dirk Ortloff, Thilo Schmidt, Kai Hahn, Tomasz Bieniek, Grzegorz Janczyk, Rainer Brück, 2013-10-11 This book provides the methodological background to directing cooperative product engineering projects in a micro and nanotechnology setting. The methodology is based on well-established methods like PRINCE2 and StageGate, which are supplemented by best practices that can be individually tailored to the actual nature and size of the project at hand. This book is intended for everyone who takes an active role in either practical product engineering or in teaching it. This includes project and product management staff and program management offices in companies working on innovation projects, those active in innovation, as well as professors and students in engineering and management.

The 12 Week Year Brian P. Moran, Michael Lennington, 2013-05-15 The guide to shortening your execution cycle down from one year to twelve weeks Most organizations and individuals work in the context of annual goals and plans; a twelve-month execution cycle. Instead, The 12 Week Year avoids the pitfalls and low productivity of annualized thinking. This book redefines your year to be 12 weeks long. In 12 weeks, there just isn't enough time to get complacent, and urgency increases

and intensifies. The 12 Week Year creates focus and clarity on what matters most and a sense of urgency to do it now. In the end more of the important stuff gets done and the impact on results is profound. Explains how to leverage the power of a 12 week year to drive improved results in any area of your life Offers a how-to book for both individuals and organizations seeking to improve their execution effectiveness Authors are leading experts on execution and implementation Turn your organization's idea of a year on its head, and speed your journey to success.

Adaptive Innovation: An Entrepreneur's Guide To Technology Innovation Charles Cooney, Howard Califano, Virginia Cha, Uday Deshpande, Krishna Kumar Nallur, 2022-11-02 This book provides a framework for translating ideas from the academic laboratory to commercial ventures. The book is designed for academic researchers (advanced PhD students, postdoctoral fellows, university faculty and staff) who believe their research ideas could be the basis for a commercial venture. The book contains a complete program to create their entrepreneurial ecosystem by enabling scientist entrepreneurs to drive their discoveries to commercial impact. The authors from MIT and SMART have been working with academic researchers in Singapore for over ten years to help them de-risk an idea for an early-stage technology-based venture to prepare them to raise capital and initiate a NewCo. We developed a set of best practices during this work by teaching over 300 scientists, researchers, and postdocs in our Bootcamp for academic researchers and providing them with the tools to be scientist entrepreneurs. These teams have gone on to start over 44 companies. Through our real-time experience in working with academic researchers, supplemented with our personal experience in technology start-ups, we developed the Adaptive Innovation[™] Framework. It is a must-read for any researcher, scientist, or engineer in the deep-tech area who wants to drive their discovery to commercial success and achieve societal impact.

Advanced Applications of Network Analysis in Marketing Science Chinmay Kakatkar,2018-02-09 The world today is becoming a highly connected place. Firms, consumers and the devices they use are increasingly part of a complex, global network of connected entities. These networks represent a gold mine for marketing scholars that may be interested in developing a better understanding of consumer behavior, and for practitioners who are keen to discover new ways of gaining and retaining customers. This cumulative dissertation focuses on the use of network analysis to generate and analyze novel data in marketing. The work moves beyond the scope of traditional social network analysis to consider networks composed of different types of nodes at varying levels of granularity. The key aim is to demonstrate that network analysis can be used to investigate novel explanatory and outcome variables that hold contextual meaning and can deepen our understanding of the research question at hand. Essay 1 develops a predictive method based on product networks to identify customer projects in a retail setting. Essays 2 and 3 show the value of network analysis in new product development by recasting product ideas as networks of their constituent features. Essay 4 leverages network thinking to enable novel analyses of the fragmented and anonymized event data that will be generated in abundance by the Internet of Things. Ultimately, the essays showcase a selection of advanced applications of network analysis in marketing science that are arguably of value to scholars as well as practitioners, and likely to gain in relevance in the future.

AdValue Leslie Butterfield,2012-05-04 Advalue is organised into four sections, according to where the advertising effect is to be seen: * Company value effects * Business performance effects * Customer effects * Brand effects In addition, there is a brief introductory section and each chapter is prefaced by a short executive summary describing 'the argument in brief'. The individual authors are leading experts in their fields drawn from the advertising industry, the client community and the academic world. The book is aimed both at an advertising audience and at a general business audience - spanning from Finance to Marketing - who need to tie advertising spend to tangible outcomes.

<u>Getting Things Done</u> David Allen,2015-03-17 The book Lifehack calls The Bible of business and personal productivity. A completely revised and updated edition of the blockbuster bestseller from 'the personal productivity guru'—Fast Company Since it was first published almost fifteen years ago, David Allen's Getting Things Done has become one of the most influential business books of its era, and the ultimate book on personal organization. "GTD" is now shorthand for an entire way of approaching professional and personal tasks, and has spawned an entire culture of websites, organizational tools, seminars, and offshoots. Allen has rewritten the book from start to finish, tweaking his classic text with important perspectives on the new workplace, and adding material that will make the book fresh and relevant for years to come. This new edition of Getting Things Done will be welcomed not only by its hundreds of thousands of existing fans but also by a whole new generation eager to adopt its proven principles.

Strategize: Product Strategy and Product Roadmap Practices for the Digital Age Roman Pichler,2022-09-07 Create a winning game plan for your digital products with Strategize: Product Strategy and Product Roadmap Practices for the Digital Age, 2nd edition. Using a wide range of proven techniques and tools, product management expert Roman Pichler explains how to create a winning product strategy and actionable roadmap. Comprehensive and insightful, the book will enable you to make the right strategic decisions in today's dynamic digital age. If you work as a product manager, Scrum product owner, product portfolio manager, head of product, or product coach, then this book is for you. What you will learn: * Create an inspiring vision for your product. * Develop a product strategy that maximises the chances of launching a winning product. * Successfully adapt the strategy across the product life cycle to achieve sustained product success. * Measure the value your product creates using the right key performance indicators (KPIs). * Build an actionable outcome-based product roadmap that aligns stakeholders and directs the product backlog. * Regularly review the product strategy and roadmap and keep them up-to-date. Written in an engaging and easily accessible style, Strategize offers practical advice and valuable examples so that you can apply the practices directly to your products. This second, revised, and extended edition offers new concepts, more tools, and additional tips and examples. Praise for Strategize: Strategize offers a comprehensive approach to product

strategy using the latest practices geared specifically to digital products. Not just theory, the book is chock-full of real-world examples, making it easier to apply the principles to your company and products. Strategize is essential reading for everyone in charge of products: product executives, product managers, and product owners. Steve Johnson, Founder at Under10 Consulting. Whether you are new to product management or an experienced practitioner, Strategize is a must read. You are guaranteed to get new ideas about how to develop or improve your product strategy and how to execute it successfully. It's an essential addition to every product manager's reading list. Marc Abraham, Senior Group Product Manager at Intercom.

Likeonomics Rohit Bhargava, 2012-04-25 How to become a trusted resource for consumers in a society of constant manipulation People decide who to trust, what advice to heed, and which individuals to forge personal or transactional relationships with based on a simple metric of believability. Success, in turn, comes from understanding one basic principle: how to be more trusted. Likeonomics offers a new vision of a world beyond Facebook where personal relationships, likeability, brutal honesty, extreme simplicity, and basic humanity are behind everything from multi-million dollar mergers to record-breaking product sales. There is a real ROI to likeability, and exactly how big it is will amaze you. Likeonomics provides real-world case studies of brands and individuals that have used these principles to become wildly successful, including: An iconic technology brand that awakened a revolution among their employees by standing for something bigger than their products A Portuguese singer who used YouTube to rack up more than 30 million views and launch her professional career. A regional team of financial advisors that went from being last in the nation among 176 branches to first, and stayed there for 13 of the next 15 years A tiny professional sports talent agent who achieved the impossible by landing the #1 drafted player in the NFL draft as a client through the power of relationships Author Rohit Bhargava is a founding member of the world's largest group of social media strategists at Ogilvy, where he has led marketing strategy for clients including Intel, Pepsi, Lenovo, Seiko, Unilever, and dozens of other large companies With Likeonomics as a guide, readers will get unconventional advice on how to stand out in a good way, avoid the hype and strategic traps of social media, and appeal to customers in a way that secures your company as a trusted and believable resource.

The Adweek Copywriting Handbook Joseph Sugarman,2012-06-19 Great copy is the heart and soul of the advertising business. In this practical guide, legendary copywriter Joe Sugarman provides proven guidelines and expert advice on what it takes to write copy that will entice, motivate, and move customers to buy. For anyone who wants to break into the business, this is the ultimate companion resource for unlimited success.

Licensing of Drug product for European Union Sandeep Narayan Patil, PMP,2021-05-25 This is the second book in the series of three. These three books will be based upon the idea to tailor PMI's Project Management methodologies to the typical pharmaceutical projects. This book mainly discusses launch of drug products in EU market which are manufactured in countries like India or china by supplier manufacturer. It is specially designed for Project Managers, team members and

pharmacy students. Format of book is purposely kept simple. This book includes various useful flow charts and templates that can be used during the project life cycle. Information provided in this book is obtained from highly authentic sources, and links of data sources is provided for reference. Surely this is the kind of book every pharmaceutical personnel will want to be on their shelf.

Crossing the Chasm Geoffrey A. Moore,2009-03-17 Here is the bestselling guide that created a new game plan for marketing in high-tech industries. Crossing the Chasm has become the bible for bringing cutting-edge products to progressively larger markets. This edition provides new insights into the realities of high-tech marketing, with special emphasis on the Internet. It's essential reading for anyone with a stake in the world's most exciting marketplace.

Jobs to Be Done Anthony W. Ulwick,2016-10-25 Why do some innovation projects succeed where others fail? The book reveals the business implications of Jobs Theory and explains how to put Jobs Theory into practice using Outcome-Driven Innovation.

Freemium Economics Eric Benjamin Seufert,2013-12-27 Freemium Economics presents a practical, instructive approach to successfully implementing the freemium model into your software products by building analytics into product design from the earliest stages of development. Your freemium product generates vast volumes of data, but using that data to maximize conversion, boost retention, and deliver revenue can be challenging if you don't fully understand the impact that small changes can have on revenue. In this book, author Eric Seufert provides clear guidelines for using data and analytics through all stages of development to optimize your implementation of the freemium model. Freemium Economics demystifies the freemium model through an exploration of its core, data-oriented tenets, so that you can apply it methodically rather than hoping that conversion and revenue will naturally follow product launch. - Learn how to apply data science and big data principles in freemium product design and development to maximize conversion, boost retention, and deliver revenue - Gain a broad introduction to the conceptual economic pillars of freemium and a complete understanding of the unique approaches needed to acquire users and convert them from free to paying customers - Get practical tips and analytical guidance to successfully implement the freemium model - Understand the metrics and infrastructure required to measure the success of a freemium product and improve it post-launch - Includes a detailed explanation of the lifetime customer value (LCV) calculation and step-by-step instructions for implementing key performance indicators in a simple, universally-accessible tool like Excel

Integrated Design and Construction - Single Responsibility Colin Harding, 2015-06-15 Manufacturing and service industries have significantly improved their levels of productivity, quality, and profitability over the past 30 years, whereas in the construction industry similar levels of improvement have been impossible to achieve. Numerous reports have identified fragmentation of the industry's management structures and processes as the underlying cause of the waste and inefficiencies

that keep costs high and margins low. Integrated Design and Construction is an integrated yet competitive form of procurement, design and project delivery based on the principle of purchasing any other high value warranted manufactured product. Such an approach would make the construction process more like other manufacturing industries, allowing contractors to make similar improvements to those already seen in other manufacturing industries. Designed for use by experienced construction professionals, familiar and proficient with traditional design and construction system best practice, this Code of Practice provides both client and constructor with the necessary information to adopt this approach to create well-designed and well-constructed products, fully meeting client needs.

How to Quit Your Job and Work for Yourself: A Practical Guide to Freelancing and Entrepreneurship The Learning Collective, 2025-01-19 Ready to leave the daily grind behind and take control of your future? If you've ever dreamed of escaping the 9-to-5 and building a life of freedom, purpose, and unlimited potential, How to Quit Your Job and Work for Yourself is your roadmap to success. Packed with actionable strategies and real-world advice, this guide will show you how to confidently transition to freelancing or entrepreneurship—without falling into common traps. What You'll Gain: A Clear Path to Freedom: Learn how to assess your readiness, create a solid financial plan, and set realistic goals for your transition. Freelance Like a Pro: Discover how to identify lucrative niches, market yourself effectively, and win clients who keep coming back. Overcome Challenges with Ease: Handle unpredictable income, avoid burnout, and master the emotional ups and downs of working for yourself. Think Bigger: Whether you're freelancing as a side hustle or building a business empire, unlock strategies to scale and sustain your success. Why This Book Stands Out: Unlike generic self-help guides, this book dives into the nitty-gritty details you need to take action now. From writing irresistible pitches to managing taxes and expenses, every chapter is designed to equip you with the tools to succeed—whether you're starting from scratch or already freelancing. Who This Is For: Aspiring freelancers ready to make the leap. Side hustlers eager to turn their passion into a fulltime career. Entrepreneurs seeking to scale their freelance success into a thriving business. Stop waiting for the perfect moment. Your journey to freedom, flexibility, and fulfillment starts now.

Project Governance T. Williams,K. Samset,2012-10-23 Provides essential insight into what it takes to turn an initial idea into a project with successful outcome in the long term. Fills a gap in current literature on project management and is thoroughly grounded in the latest research in this field.

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